

2017 Expect Increase of Enterprise Leasing Following Slow Election Year; Dominance of Northern Virginia, Chicago, and Dallas

2012

Thompson Reuters (T5)	10.5 MW	Plano, TX
Facebook (DFT)	10.4 MW	Ashburn, VA
Rackspace (DFT)	9.75 MW	Ashburn, VA
Telx (Sabey)	9 MW	Seattle, WA
Apple (DFT)	8 MW	Santa Clara, CA
Microsoft (DFT)	5.69 MW	Santa Clara, CA
Microsoft (DFT)	4 MW	Ashburn, VA
Ion Geophysical (DLR)	3.5 MW	Houston, TX
EBay (DLR)	3 MW	Chandler, AZ
Salesforce (DFT)	2.6 MW	Ashburn, VA
Microsoft (DFT)	2.6 MW	Elk Grove Village, IL
SunGard (DLR)	2.25 MW	Piscataway, NJ
Telx (DLR)	2.25 MW	Hillsboro, OR
LinkedIn (Equinix)	2 MW	Elk Grove Village, IL
HSBC (Ascent)	2 MW	Northlake, IL
Windstream (Compass)	2 MW	Durham, NC

50% of Leasing in 3 markets

Non Web 2.0 / Cloud

Text Dallas, Chicago, Northern Virginia Submarkets

2016

Microsoft	Manassas, VA	CloudHQ	35 MW
Microsoft	Elk Grove Vlg, IL	EdgeConneX	30 MW
Microsoft	Ashburn, VA	CyrusOne	22 MW
Microsoft	Santa Clara, CA	DFT	16 MW
Microsoft	Phoenix, AZ	CyrusOne	13.5 MW
Microsoft	San Antonio, TX	CyrusOne	9 MW
Oracle	Sterling, VA	CyrusOne	6 MW
Salesforce	Dallas, TX	QTS	6 MW
Oracle	Ashburn, VA	CyrusOne	5 MW
Oracle	Ashburn, VA	DLR	5 MW
Oracle	Ashburn, VA	RagingWire	4.2 MW
Softlayer	Dallas, TX	QTS	4 MW
US Bank	Chaska, MN	Stream	4 MW
Oracle	Franklin Park, IL	DLR	4 MW
Oracle	Chicago, IL	QTS	3 MW
SunGard	Phoenix, AZ	CyrusOne	3 MW
Oracle	Aurora, IL	CyrusOne	3 MW
Uber	Ashburn, VA	DLR	2.6 MW
Uber	Ashburn, VA	DLR	2.6 MW
Comcast	Northlake, IL	Ascent	2.2 MW
Walmart	Dallas, TX	CyrusOne	2 MW
Zayo	Chicago, IL	Server Farm	2 MW
Two Sigma	Aurora, IL	CyrusOne	2 MW
Softlayer	Dallas, TX	QTS	2 MW
Softlayer	Dallas, TX	CyrusOne	2 MW
Softlayer	Dallas, TX	CyrusOne	2 MW
SoftLayer	Ashburn, VA	DLR	2 MW
Softlayer	Ashburn, VA	Sabey	2 MW
Softlayer	Ashburn, VA	RagingWire	2 MW
Box	Santa Clara, CA	Vantage	2 MW
ServiceNow	Toronto (Brampton)	Q9	2 MW

77% of Leasing in 3 markets

